



Charitable Gift Planning 2020 Training Schedule Lifetime Plan for Giving™ Course and Workshop

Discover Charitable Insights and Resources for Donor Financial Planning

<u>Dates</u>	<u>Course or Workshop Location</u>
Feb. 11-13, 2020	3 Day Course - Orlando, Florida Florida-Georgia District Office
May 12-14, 2020	3 Day Course - St. Louis, Missouri LCMS International Center
Sept. 15-16, 2020	2 Day Workshop – Michigan (location TBD) congregational teams

<i>Schedule for Workshop</i>	8:30 a.m. – 4:30 p.m. Day 1 8:00 a.m. - 3:30 p.m. Day 2 or as determined by the host
<i>Schedule for Course</i>	8:00 a.m. - 4:30 p.m. Day 1 8:00 a.m. - 4:30 p.m. Day 2 8:00 a.m. - 3:00 p.m. Day 3

The course and workshop will help leaders;

- ✓ walk through a successful “Lifetime Plan for Giving” donor interaction process.
- ✓ explore case studies that engage stewards in charitable planning conversation.
- ✓ apply gift planning from the “larger bucket” of assets.
- ✓ discover why knowing the plans of giving and endowment development builds confidence.
- ✓ identify how to encourage people to raise their hands and shape a ministry’s culture for greater revenue.

The **two-day workshop** is designed to equip congregation and ministry leader teams to build and sustain effective gift planning support to stewards.

The **three-day course** offers a threshold to serving stewards in charitable planning. Each day provides six hours of continuing education equivalency. The three-day course provides 18 equivalency hours of continuing education.

Registration is FREE and is required for all attending the course or workshop.

Register online at: www.LCMSFoundation.org > Gift Planning > Gift Planning Training

The goal of the LCMS Foundation Lifetime Plan for Giving training is to equip ministry leaders to establish and achieve gift planning goals. The comprehensive and trustworthy charitable resources of the LCMS Foundation will connect ministries with know-how and support to be successful.

For those who wish to practice gift planning services more actively, course attendees may complete a coached field experience to help develop or improve initiatives and nurture gift plans. A guided field experience provides the opportunity to access the expertise of an experienced coach backed by the staff trust officers and legal experts of the LCMS Foundation. This practical experience helps secure gift plans and develop a gift planning service within the mission advancement process for ministry's audiences.

Those who attend the course may be eligible to seek the **Christian Gift Planner (CGP) Certificate**. This CGP Certificate opens the door to be invited to be an Associate Gift Planning Counselor of the LCMS Foundation.

Whether it's coaching to develop organizational strategies, building confidence and trust or engaging stewards in face to face encouragement, the LCMS Foundation is ready to be a supportive partner and resource.

For more information about the LCMS Foundation Lifetime Plan for Giving course or workshop contact Philip Meizen, Director of Training and Associate Counselor Relations.
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