



TRAINING SCHEDULE

Lifetime Plan for Giving™ Gift Planning Course

<u><i>Dates</i></u>	<u><i>Location</i></u>
May 21-23, 2019	St. Louis, LCMS International Center (IC)
September 17-19, 2019	Minnesota South District Office Minneapolis, MN
May 12-14, 2020	St. Louis, LCMS International Center (IC)

Daily Training Schedule

8:00 a.m. - 4:30 p.m. Tuesday

8:00 a.m. - 4:30 p.m. Wednesday

8:00 a.m. - 3:00 p.m. Thursday

Discover insights, plans and resources you can use today!

This course will help organizational leaders apply gift planning from the ‘larger bucket’ of assets. Walk through our successful “Lifetime Plan for Giving” donor interaction process as you explore case studies to engage in the charitable planning conversation with stewards. Discover why knowing the plans of giving and endowment development build confidence. Identify how to encourage people to raise their hands and shape your ministry’s culture for greater revenue.

FREE registration is required for each training course. Click here to register: <http://www.lcmsfoundation.org/training-registration/>

A Certificate of Attendance is provided. The three-day course provides 18 equivalency hours of continuing education. (please read on the next page)

For those who wish to practice gift planning more actively, attendees may complete a guided or coached field experience to help you develop or improve initiatives and nurture gift plans for your ministry organization.

Those who attend our training will be eligible to seek our **Christian Gift Planner (CGP) Certificate** for paid or volunteer gift development and gift planning representatives who have completed a field learning experience that helps you secure gift plans and develop a gift planning service within the mission advancement process for your ministry's audiences.

If you desire to pursue this option and following your attendance, we will provide comprehensive charitable expertise and services to support you in your work for the organization(s) you serve. Your guided field experience will give you the opportunity to access the dedicated and trustworthy expertise from our experienced counselors, staff trust officers and legal experts.

This CGP Certificate qualifies you to also be considered as an Associate Counselor of the LCMS Foundation should that be desired. We will be happy to guide and support your development of a gift planning and endowment initiative. We will accompany you to support you with face to face donor visits and follow up, plus consult the organizational strategies you determine.

Our goal is for you to be successful in helping you achieve your gift planning goals. If you want to partner with our comprehensive charitable resources as a Christian Gift Planner and/or as a LCMS Foundation Associate Gift Planning Counselor, we are prepared to open our comprehensive resources to you.

Those who complete a field experience with the Director of Training will be eligible and recommended for status as an LCMS Foundation Associate Counselor as determined by our Senior Vice President for Gift Planning Rev. Philip Krupski.

For more information or to have a further conversation about, please contact

Philip Meinzen, Director of Training & Associate Counselor Relations
Email: Philip.Meinzen@lfnd.org Phone: 262-707-4493