

The LCMS Foundation training course focuses on the **“Lifetime Plan for Giving”** gift planning for Christians. The course is built around the LCMS Foundation core services: charitable *gift planning*, *organizational endowments* and *investment accounts*.

The LCMS Foundation **“Lifetime Plan for Giving”** Gift Planning Course lays out a proven approach that prepares attendees to encourage while helping others identify their charitable values. Those who attend discover how to guide people to understand charitable planning and related issues that help a steward to provide for family and support beloved ministries.

Attendees learn how to **connect the mission to givers** and recipients in a way that will yield results beyond measure. Think about it.

- Well over half of Americans do *not* have a current will and 92% don't include charity in their will, usually because they were never asked nor have they ever thought of it.
- Many churches are uncomfortable to engage personal financial or estate plan discussions.
- It's hard to find effective messages and techniques that reach and serve end users

This training is a three-day course. [See upcoming courses.](#)

**FREE online registration** – click here. <http://www.lcmsfoundation.org/training-registration/>

This gift planning course is backed by the most comprehensive charitable expertise and services available within the **LCMS** to help God's steward's plan and direct their passion to give to family and ministry. The course explores a view of charitable planning drawn from a **Christ-centered, biblical perspective** and charitable best practices. The course is customized for ministry leaders and volunteers working in a variety of ministry sizes and settings.

### **Stewards can contribute assets more effectively than cash. Do your donors know how/why?**

- Most messages about generosity imply cash and writing checks. This is the small bucket.
- The average American has only 9% of their total net worth in cash.
- God's Word is full of illustrations about managing wealth as a Christian disciple.
- Charitable organizations who encourage non-cash gifts are receiving more annually

Attendees will:

- ✓ Illuminate biblical foundations related to charitable planning opportunities.
- ✓ Review the plans of giving and explore the most popular methods, using case studies to practice planning strategies in realistic scenarios.
- ✓ Identify the basics of taxation and administrative costs for property transference.
- ✓ Explore the biblical rationale for long-term ministry funding and practical use with terms and strategy fundamentals.
- ✓ Discover what motivate LCMS givers and encourage people to raise their hands
- ✓ Study effective ways to implement gift planning tactics with contributors and partners.

**The United States is seeing the largest transfer of wealth in history, estimated at \$59 trillion!**

- 80% of baby boomer business owners will sell their family business within this wealth transfer wave.
- Many sit on the sidelines, confused on how to plan effectively.
- Unnecessary taxes will be paid to government
- Grass roots ministry organizations are often passed over in favor of larger charitable organizations with sophisticated charitable planning operations poised to help donors.

**Registration is free!** Registration includes a binder of valuable of material and noon meals and refreshments during the training day. Register online at <http://www.lcmsfoundation.org/training-registration/>

Click here to view a sample **agenda** for the three-day course. Class begins at 8:00 a.m. each day.  
[https://drive.google.com/file/d/0B-DBoXLiMGS\\_dTNES1cxbUJPDms/view?usp=sharing](https://drive.google.com/file/d/0B-DBoXLiMGS_dTNES1cxbUJPDms/view?usp=sharing)

And there's more ...

Attendees will:

- receive definitions and useful information to understand complex issues in simple ways;
- identify the most common charitable methods donors can use today and for their future;
- review techniques, tools and tax benefits of charitable planning opportunities; and
- explore case scenarios to apply learning and retention.

Attendees leave with:

- confidence in talking with others about intentional generosity stemming from faith;
- effective processes to serve donors and link them to the Church's mission;
- directions on how to discover interest and implement program initiatives; plus
- an understanding of communication opportunities that effectively identify and encourage.

**Required Free Registration Link:** <http://www.lcmsfoundation.org/training-registration/>

For course or registration information **contact:**

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